

Delta LED Solutions Product & Solutions

Dec. 2020
LED Lighting Solutions EMEA





Outline

- Group Presentation
- Delta LED Solutions





Overview

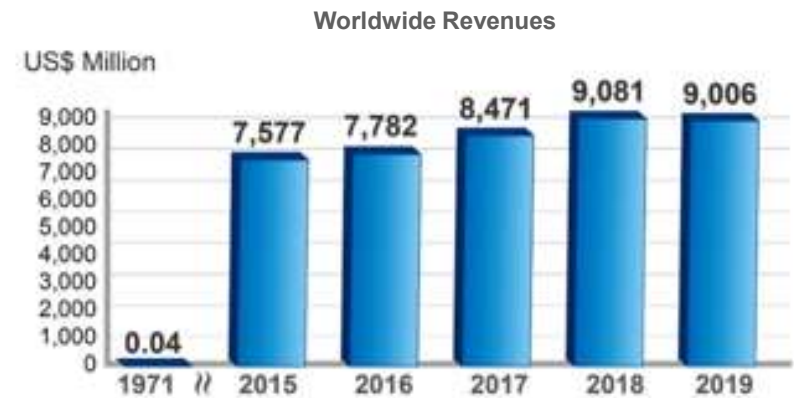
- Founded: 1971
- World's Leader in Switching Power Supplies and DC Brushless Fans
- Dedicated to providing:
 - Telecom Power Systems
 - Industrial Automation
 - Passive and Magnetic Components
 - Networking Products
 - Visual Displays
 - Datacenter Infrastructure
 - Renewable Energy and Energy Storage
 - EV Charging Infrastructure



Bruce Cheng
Founder and Honorary Chairman



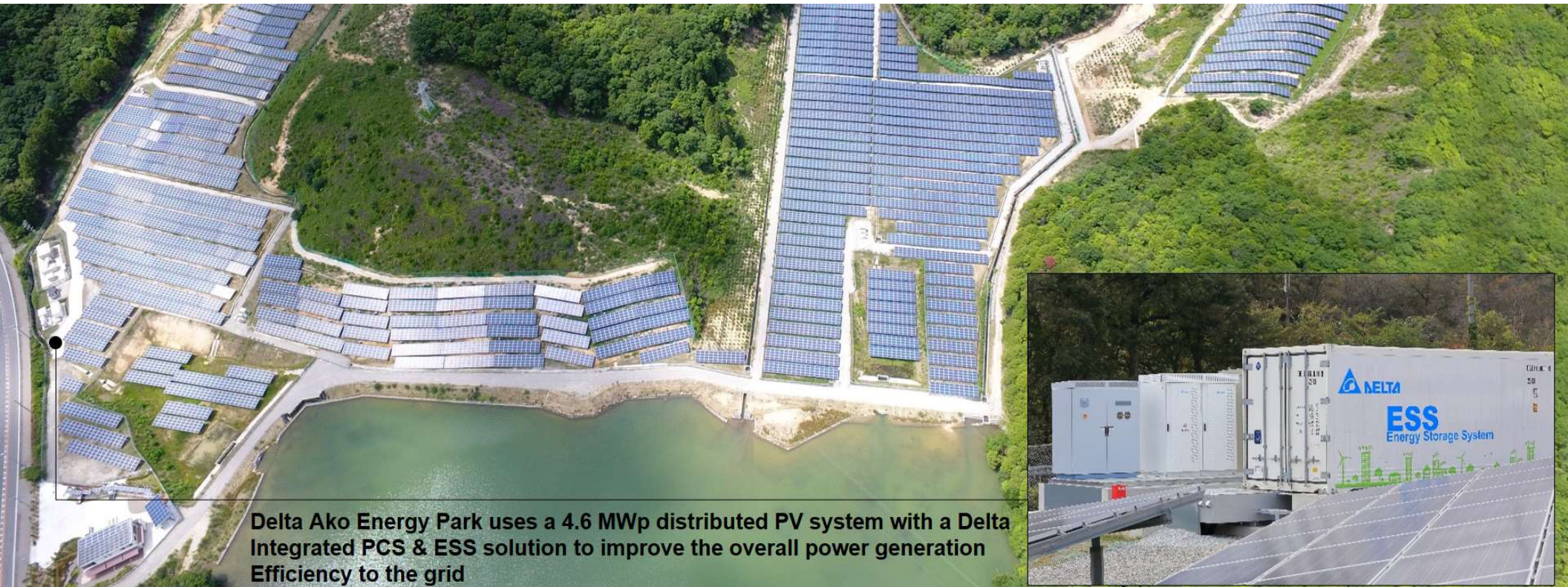
Yancey Hai
Chairman





Corporate Mission

To provide innovative, clean and energy-efficient solutions for a better tomorrow.



Delta Ako Energy Park uses a 4.6 MWp distributed PV system with a Delta Integrated PCS & ESS solution to improve the overall power generation Efficiency to the grid





Global Operations

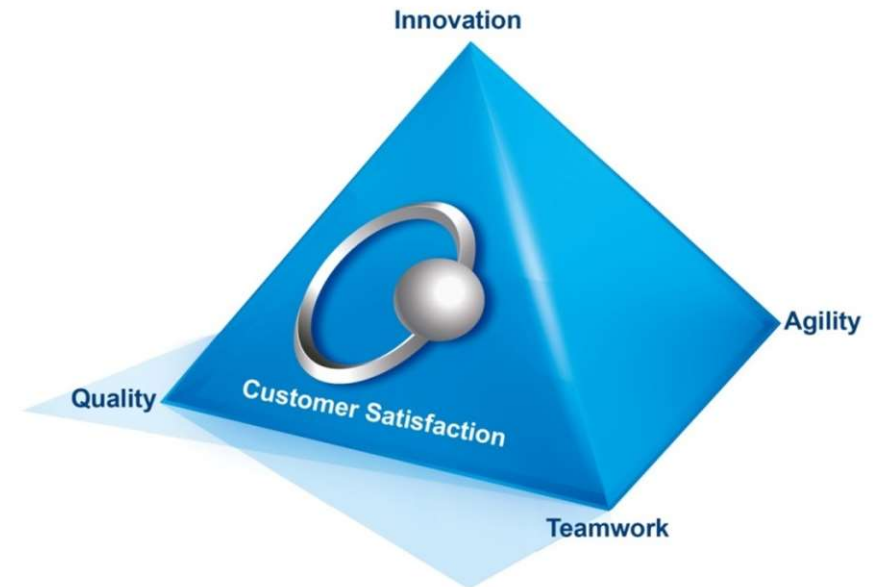




- Innovation
 - Create new ideas and take them to success effectively
- Quality
 - Consistently deliver superior performance and pursue improvement all the time
- Agility
 - Identify emerging trends and act quickly to capture new opportunities
- Teamwork
 - Fully leverage global value networks and collaborate to achieve mutual goals
- Customer Satisfaction
 - Anticipate customer needs and expectations

Corporate Culture

Strive for change, and pursue sustainability





- Over 9,000 R&D engineers worldwide
- 6%~8% of Group sales revenues devoted to R&D
- Ranked among the 300 most innovative firms worldwide in PwC Global Innovation 1000 survey
- World's first server power supply to achieve 80 Plus Titanium
- Innovation Honors:
 - Taiwan Invention and Creation Award
 - Taiwan Industry Innovation Award
 - Taiwan Innovation Award
 - Thailand's Prime Minister Industry Award
 - ASEAN Business Award in the Innovation Category
 - NHO Innovation Award in Norway for Subsidiary Eltek

Innovator in Energy-efficient Solutions

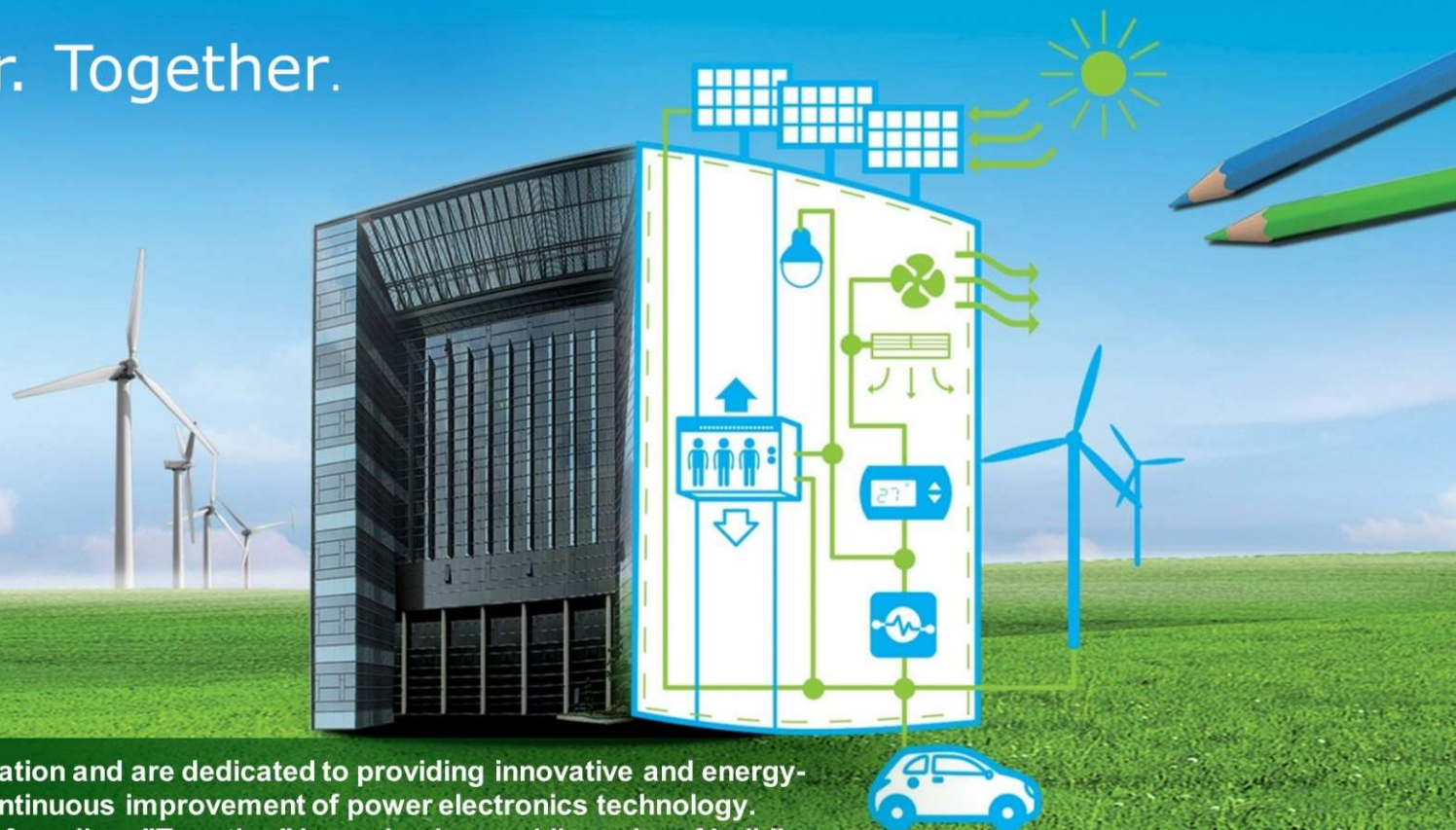


Taiwan Industry Innovation Award



Brand Promise

Smarter. Greener. Together.



We believe in technology and collaboration and are dedicated to providing innovative and energy-efficient solutions. "Smarter" is the continuous improvement of power electronics technology. "Greener" is Delta's mission since our founding. "Together" is our business philosophy of building long-term cooperation with our customers and partners.



Energy Savings for Customers

**From 2010 to 2018,
Delta's high efficiency products and solutions helped customers**



Delta BA Related Business



Power Electronics

Power



- Fans and thermal Management



- Embedded Power

- Components

- Automotive Electronics

- Merchant & Mobile Power



Automation

Industrial Automation



- Drive & Power Quality

- Motion

- Control



- Field Device



- Robot

- Manufacturing Equipment

- Software

Building Automation



- Building Management and Control



- Building Energy Management



- LED Lighting



- Intelligent Surveillance



Infrastructure

ICT Infrastructure

- Telecom Power Systems

- Networking Systems

- UPS & Datacenter Infrastructure



- Power Quality

Energy Infrastructure

- EV Charger



- Energy Storage System



- Renewable Energy



- Display & Visualization



- Industrial Power

- Medical Power Solution

- Healthcare Devices



Global Professional Lighting Solutions



No. 1 professional downlight market share in US

Strong partnership with key channels

Joint projects with the largest global architecture and design agencies



Advanced LED Technology

Anti-Corrosion, anti-vibration, fire hazard protection and advanced thermal foldback protection

AMECO

Suitable for Various Commercial Applications

Bright and Comfortable Light without Glare

Amerlux	DELTA	AMECO
<p>Interior</p>	<p>LED Industrial Lighting</p> <ul style="list-style-type: none"> • Longevity and low maintenance • Suitable for severe environments 	<p>LED Street Lighting</p> <ul style="list-style-type: none"> • Smart cities implementation • Energy efficiency and management platform
<p>Exterior</p>	<p>LED Commercial Lighting</p> <ul style="list-style-type: none"> • Leading edge optics and photometry • Ultra-angle and uniform light distribution 	<p>Astra Series</p>
	<p>Stacatto</p> <p>Legatto</p> <p>Cerratto</p> <p>Ambis</p>	



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EMEA Industrial Lighting Solutions

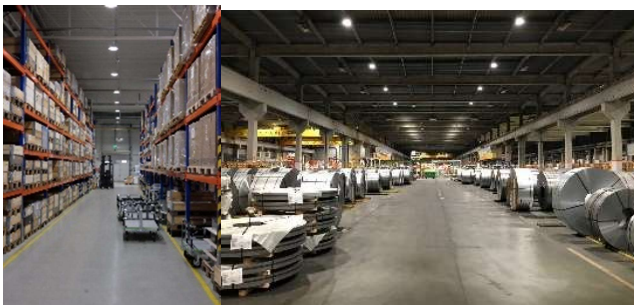
Heavy Industry



Steel - Metallurgy
Glass
Mining
Paper
Crane



Manufacturing & Warehousing



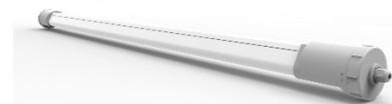
Production halls
Assembly lines
Storage and racks
Exhibition halls



Parking



Underground
Under canopy



Smarter. Greener. Together.

To learn more about Delta, please visit www.delta-emea.com

